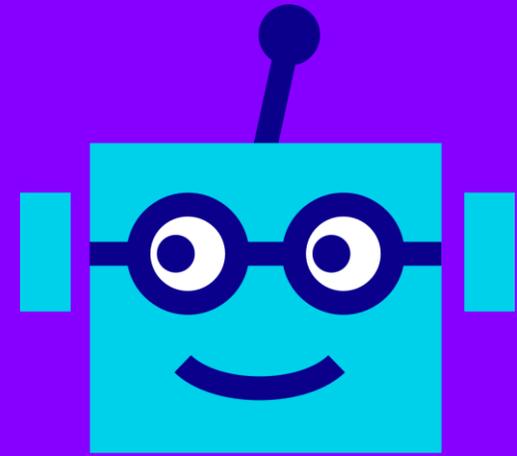


**Reduces costs  
and errors,  
increases  
revenue**



**r.obot**

**Who are  
we?**

**#bizapps**

# About us

**BizApps is** a Russian IT company

**Dozens** of IT-products and solutions based on our own technology

We have won the trust of **Russian and overseas companies:**



Russian IT Company



>100 software engineers



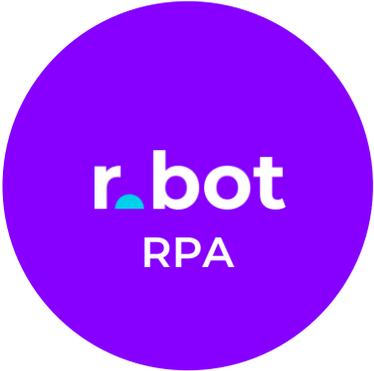
10 years of experience



Our brand's products



#bizapps



# Agenda

1

What is RPA?  
Benefits and areas of application

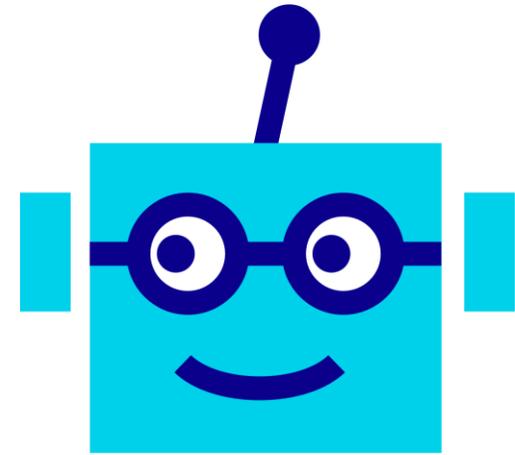
2

What you need to know about R.bot:  
real cases, how R.bot benefits our clients

3

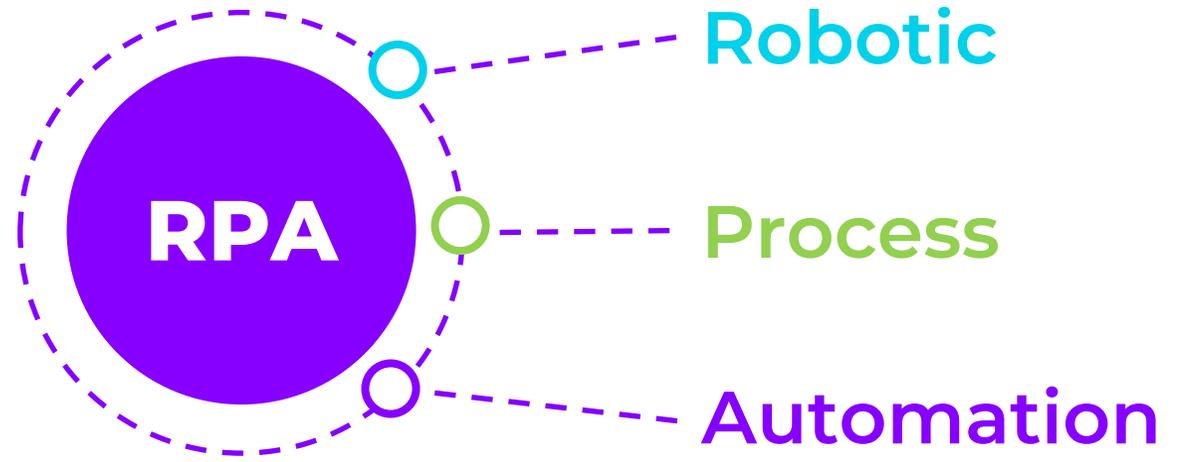
Consider robotization?  
What we offer

# What is Robotic Process Automation?



# About RPA

**RPA** is an acronym for **Robotic Process Automation**



**Robotic** — any entity which can mimic human actions and do complex tasks is known as **robotic**

**Process** — any sequence of steps that can lead to a meaningful activity is known as a **process**

**Automation** means doing a task without human intervention. If an entity performs a task without human intervention, that entity is said to be **automated**

# Business value of RPA



## Saves time and effort

**E.g.** robots can automatically prepare typical agreements for clients



## Increases staff efficiency and data quality

**E.g.** robots can fill any required forms and tables (clients forms, banking forms, etc.) without mistakes caused by human factor



## Accelerates customer service

**E.g.** robotization of clients service gives employees the opportunity to pay more attention to customers' needs and sales increase

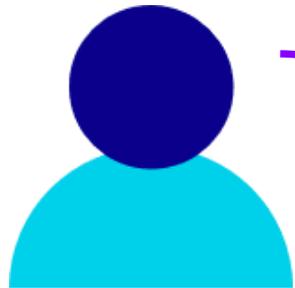


## Improves employee morale

**E.g.** Reducing routine duties in the course of work helps employees to improve their work-life balance, which increases work motivation

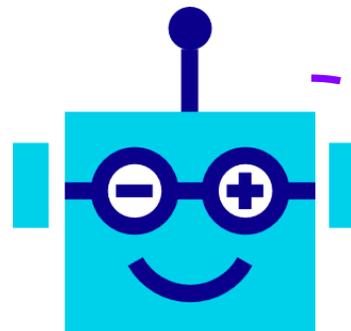
# Humans and robots responsibility division

Employee performs tasks that require cognitive abilities



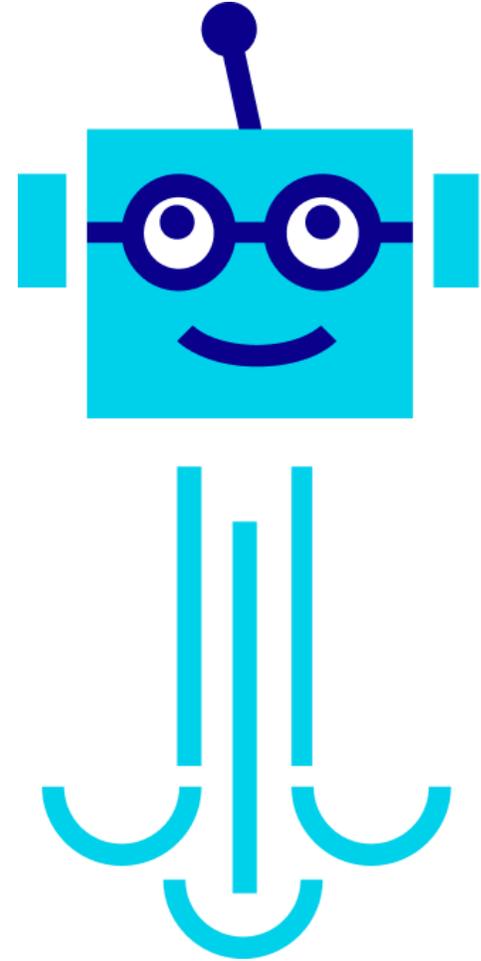
- Analyzes data and makes decisions
- Improves process quality
- Generates ideas

Robot helps to perform routine-based tasks



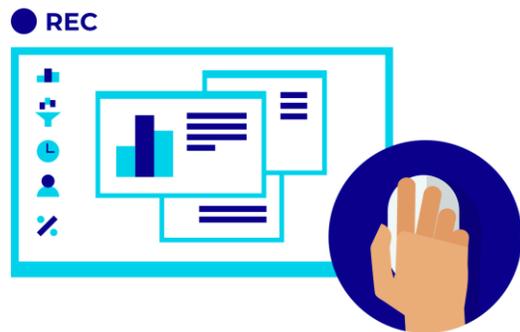
- Carries out small tedious tasks
- Provides mistakes-free operations
- Able to work 24\*7\*365

**What is  
r.obot?**



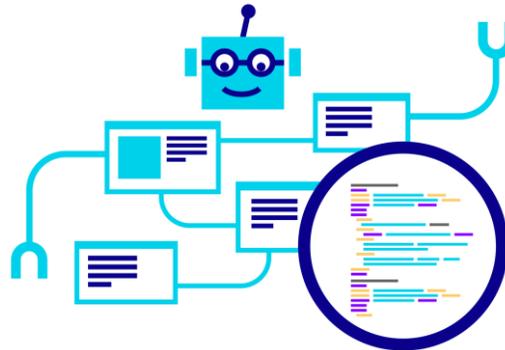
# How robots are created?

**R.bot** – is a platform that allows users to create and launch robots.



**Recording**

Actions performed on an employee's screen are recorded



**Developing**

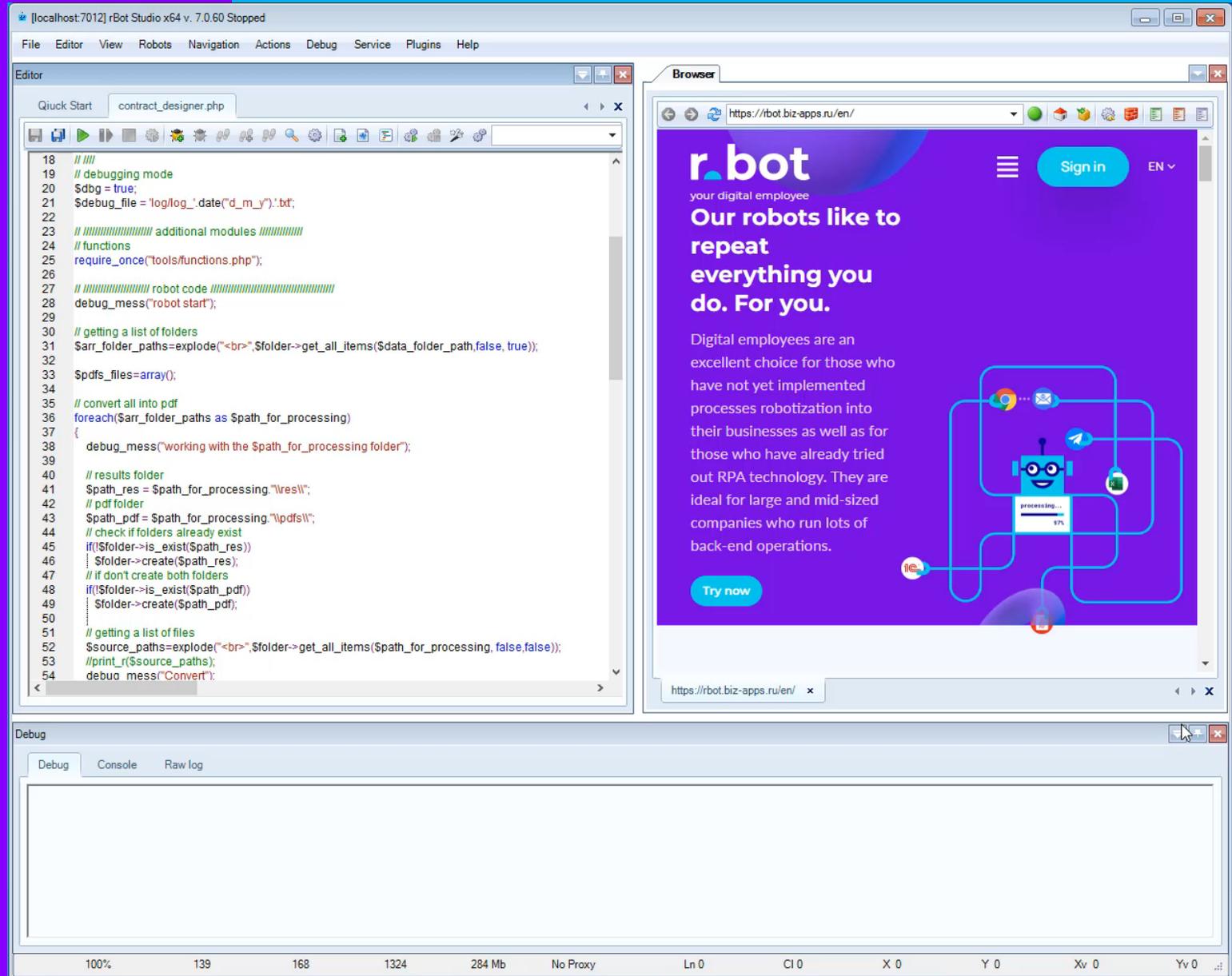
A record is passed to a developer who creates a robot on an r.bot platform



**Setting up**

A developer prepares a robot for using it on an employee's computer

# How does it work?

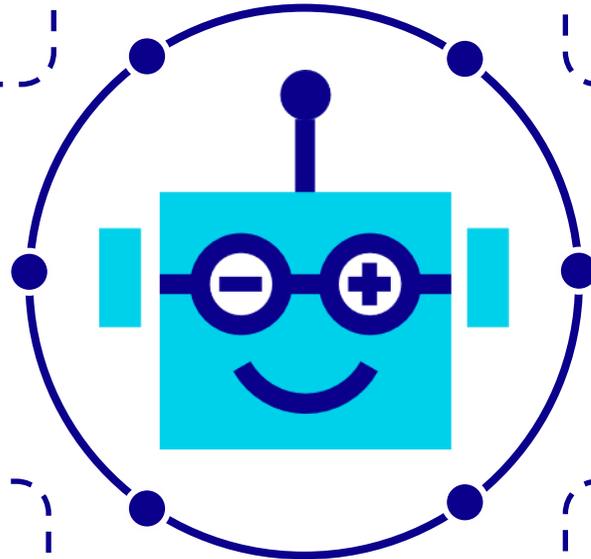


# What makes it special?

R.Bot is one of the oldest RPA platforms, founded in 2002. Previously existed under the brand name "HumanEmulator"

The platform has won the recognition of users in China — more than 10,000 B2C users

Robots on our platform are being actively implemented in the energy and banking sectors



We have ready-made robots that are easier to adapt to your tasks than to create from scratch

The platform supports 4 programming languages

R.bot has its own built-in optical character recognition system and a tool for creating chatbots

# Review

**One of the largest Russian electricity retailers JSC ‘Mosenergosbyt’ jointly with «BizApps» successfully completed an RPA project on the r.bot platform for InterRAO energy company group.**

In a short time we developed and brought to operations dozens of software robots. According to preliminary estimations, robots have increased productivity of each desktop by 40-60%. For example, now robots are conducting consumer debt checks for electrical and heating services. Not only has it reduced a great number of routine tasks performed by workers themselves, but also it reduced time for reconciliation errors analysis and processing.

Robotization – is one of the most promising avenues of business process automatization at IT-market. It doesn't require any complex metrics for economic effect identification and allows to get an instant return on investment.

“



**Evgenii Romanovich  
Ionikeev**

The Chief of the Support  
Division  
JSC «Mosenergosbyt»



”

# Value we have created for JSC «Mosenergosbyt»

This case study is an example in point of robot implementation for JSC Mosenergosbyt



## Before robotization:

3 legal department employees filed and sent applications to the official website of the Federal Bailiff Service for obtaining the status of enforcement proceedings. It took 20-25 minutes to submit only 1 application. One employee could send 20-25 applications per day.



## After robotization:

The robot prepares and sends at least 1200 applications in 7 days. It works at night, and in the morning, the employee who is responsible for this task can literally harvest the fruits of a robot's 'night shift'.

## Results

**1** employee is involved in the process

**12** times more applications processed per week

from **6** to **8** hours of free time for lawyers per day

# Robot-performed action examples

## Nº1. Contracting partner verification

Checking the consistency of legal entities data with the Register of Legal Entities.

**Time spent before robotization:** 4 hours per day

**After:** 1 hour per day

**Robot price:** ~ 275 \$

**You save:** ~ 8,328 \$ a year

**Payback:** 4,37 months

## Nº2. Documents preparation

Collecting and compiling different format files in one document (agreement) according to the set rules.

**Time spent before robotization:** 20 minutes per document

**After:** from 2 to 7 per document

**Robot price:** ~ 1,101 \$

**You save:** ~ 7,807 \$ a year

**Payback:** 5,93 months

## Nº3 e-Tendering

Search for suitable competitions on the e-platforms and filing out participation forms.

**Time spent before robotization :** 3 hours per day

**After:** 1 hour per day

**About 50 requests per day**

**Robot price:** ~ 1,376 \$

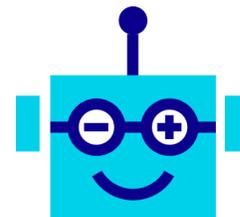
**You save:** ~ 6,242 \$ a year

**Payback:** 7,94 months

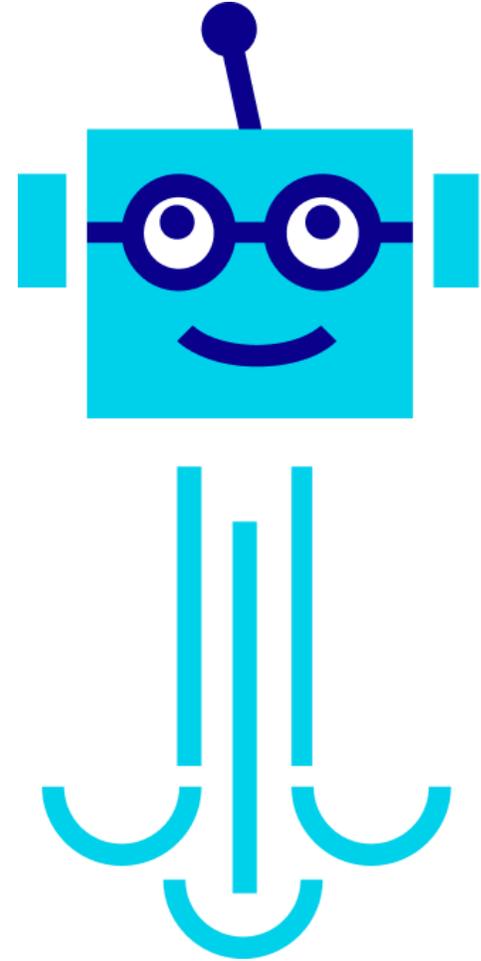
## Therefore,

R.bot reduces time and required manpower for tasks completion.

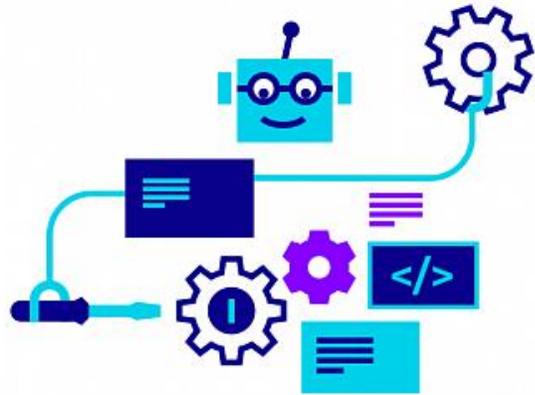
One robot could replace 3 human employees



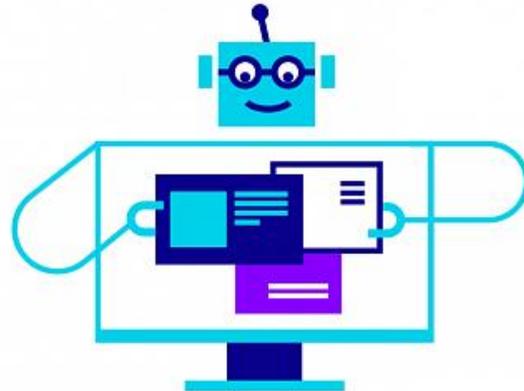
# What we offer



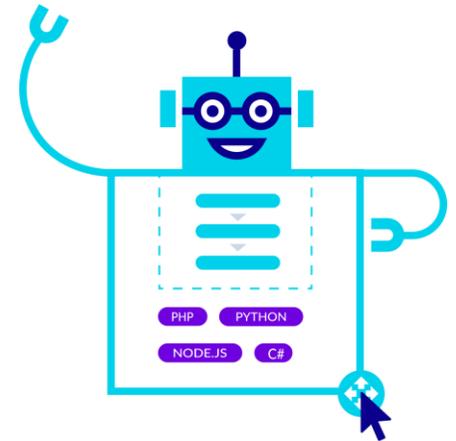
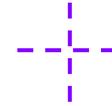
# Robotization price



**Platform**



**Robots**



**Support**

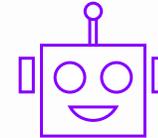
# What do we offer?

## PROCESS DISCOVERY



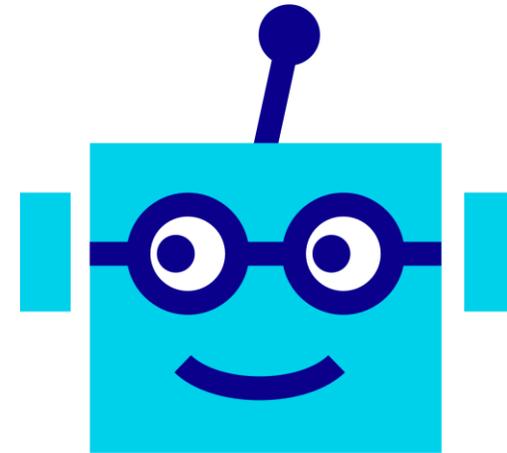
Free consultation on finding processes for software robotization

## TRIAL



Free pilot robotization of one process

# Summary



# What you get

## Easy Automation

You can automate processes without making changes to systems

## Benefits

Feel your company efficiency incensement and create better conditions for your employees.

Get an opportunity to automate legacy systems, which sometimes can only be robotized.

# Thank you for your attention

## Contact us

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