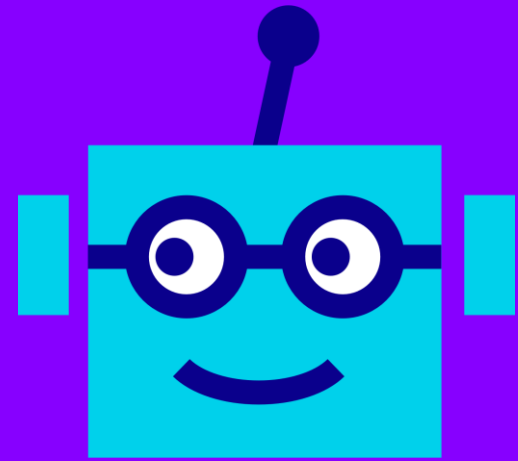


**Reduces costs  
and errors,  
increases  
revenue**



**r. bot**



**Who are  
we?**

**#bizapps**

# About us

**BizApps** is a Russian IT company

**Dozens** of IT-products and solutions based on our own technology

We have won the trust of **Russian and overseas companies:**



Russian IT Company



>100 software engineers



10 years of experience



Our brand's products

AI  
ML, IoT

Helpdesk  
building

galochka

#bizapps

Bitrix24  
CRM

r.bot  
RPA

Management  
accounting and  
business  
processes

# Agenda

1

What is RPA?  
Benefits and areas of application

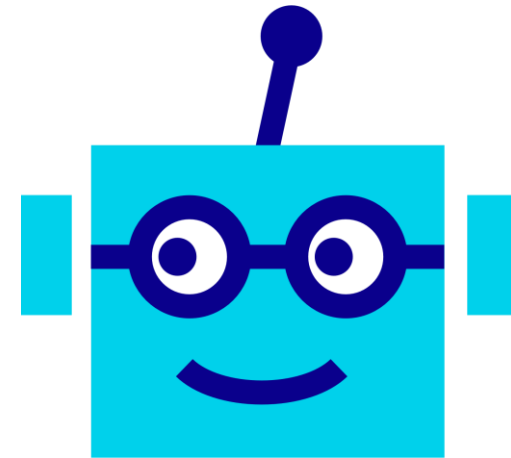
2

What you need to know about R.bot:  
real cases, how R.bot benefits our clients

3

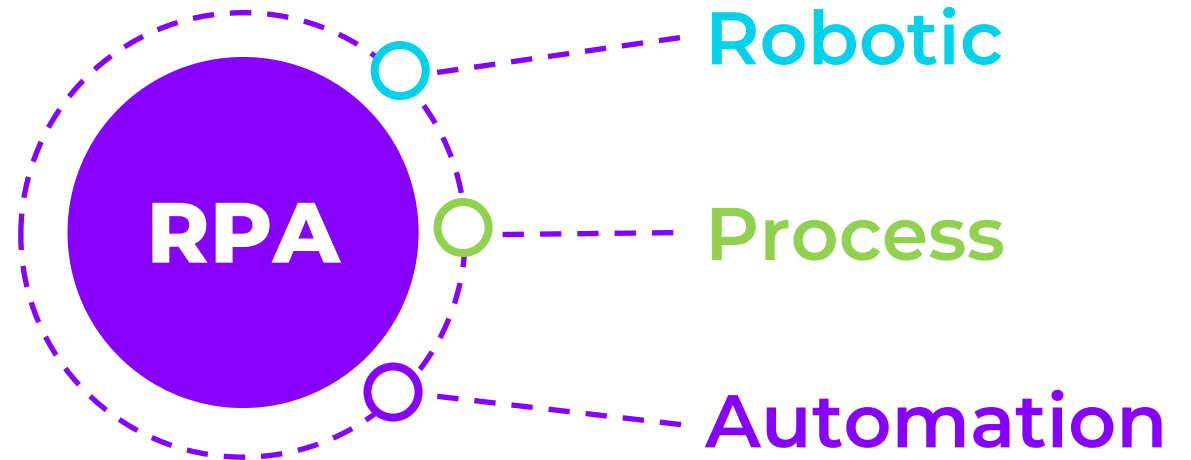
Consider robotization?  
What we offer

# What is Robotic Process Automation?



# About RPA

**RPA** is an acronym for Robotic Process Automation



**Robotic** — any entity which can mimic human actions and do complex tasks is known as **robotic**

**Process** — any sequence of steps that can lead to a meaningful activity is known as a **process**

**Automation** means doing a task without human intervention. If an entity performs a task without human intervention, that entity is said to be **automated**

# Business value of RPA



## **Saves time and effort**

**E.g.** robots can automatically prepare typical agreements for clients



## **Increases staff efficiency and data quality**

**E.g.** robots can fill any required forms and tables (clients forms, banking forms, etc.) without mistakes caused by human factor



## **Accelerates customer service**

**E.g.** robotization of clients service gives employees the opportunity to pay more attention to customers' needs and sales increase

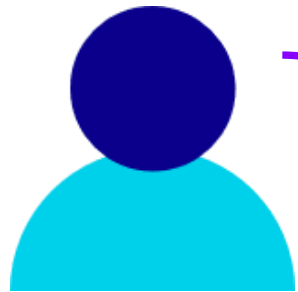


## **Improves employee morale**

**E.g.** Reducing routine duties in the course of work helps employees to improve their work-life balance, which increases work motivation

# Humans and robots responsibility division

Employee performs tasks that require cognitive abilities

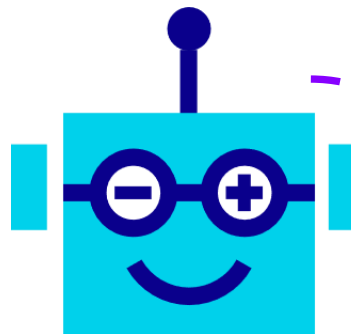


Analyzes data and makes decisions

Improves process quality

Generates ideas

Robot helps to perform routine-based tasks



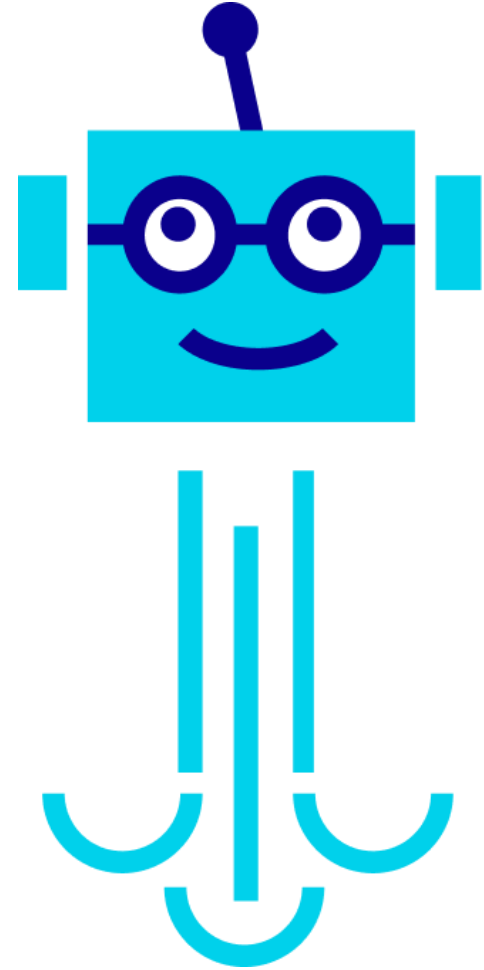
Carries out small tedious tasks

Provides mistakes-free operations

Able to work 24\*7\*365

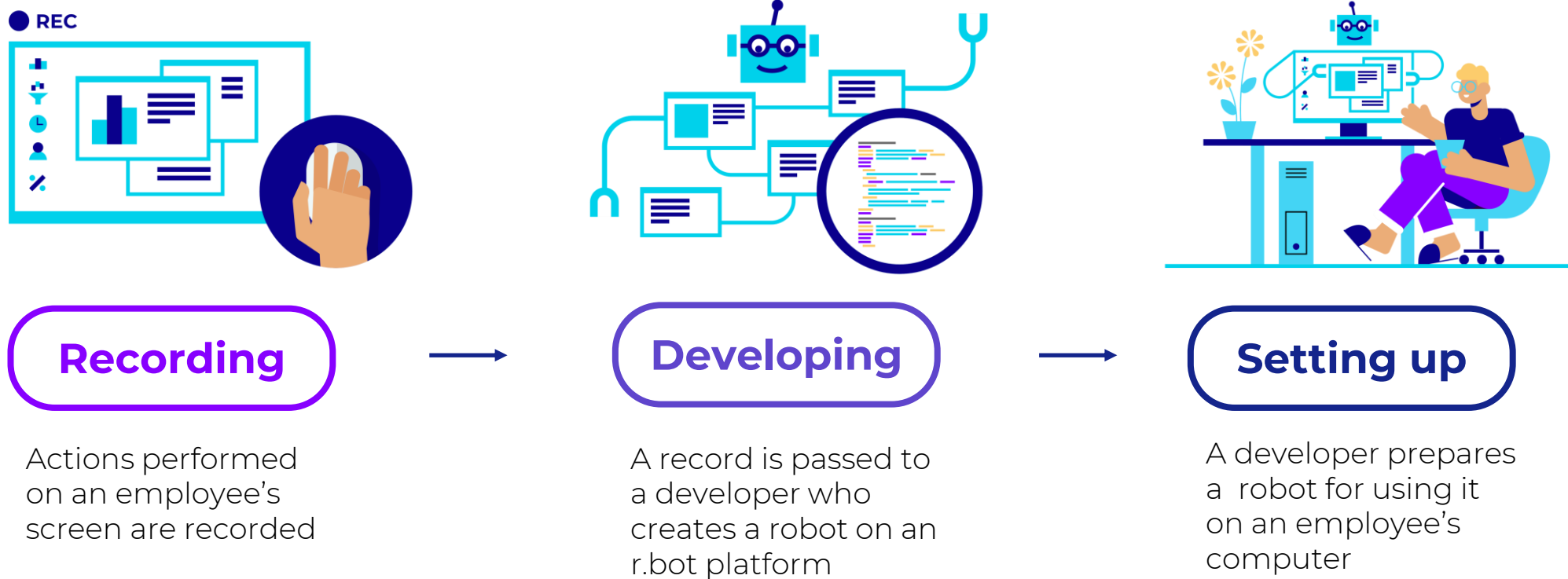


**What is  
r.obot?**

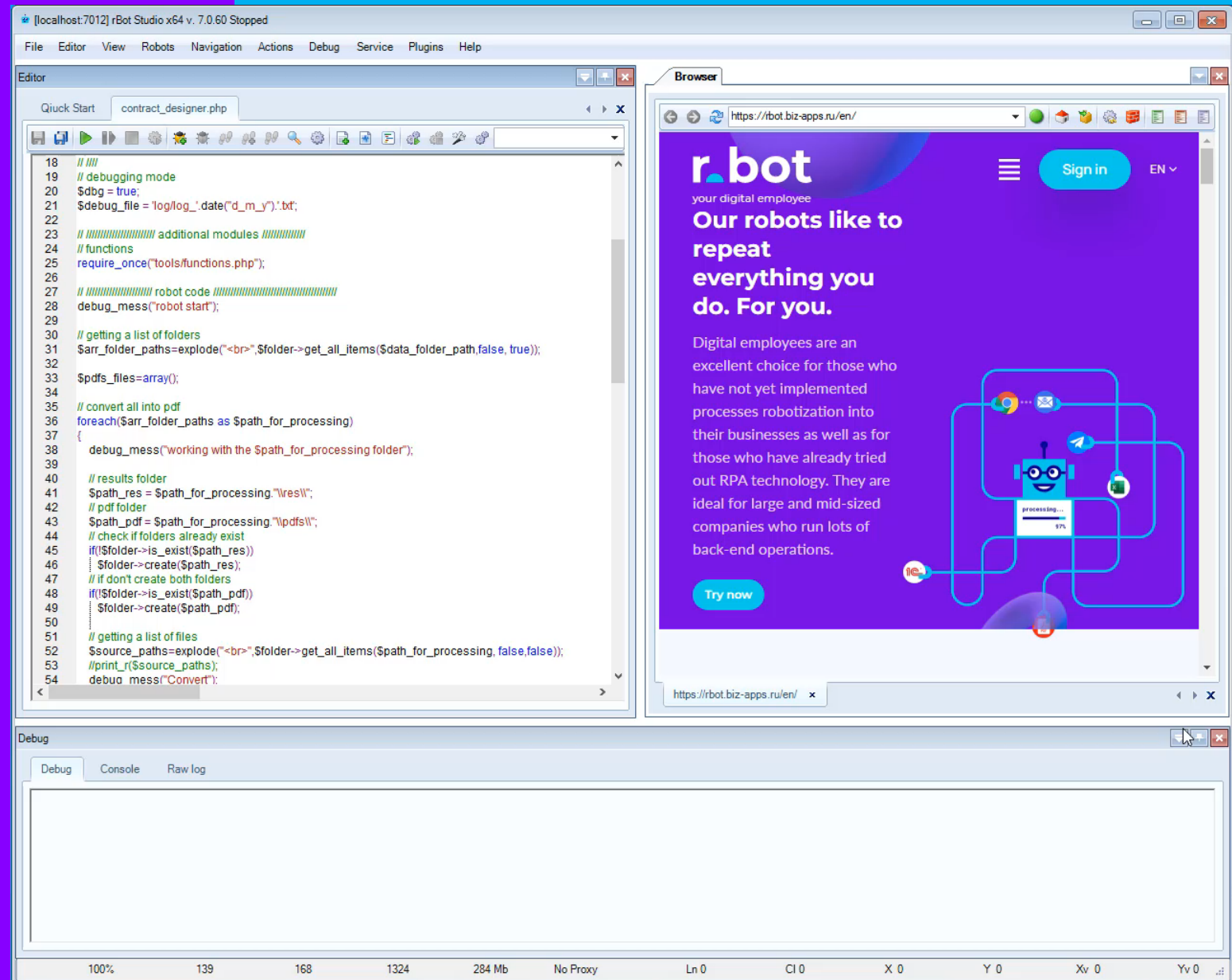


# How robots are created?

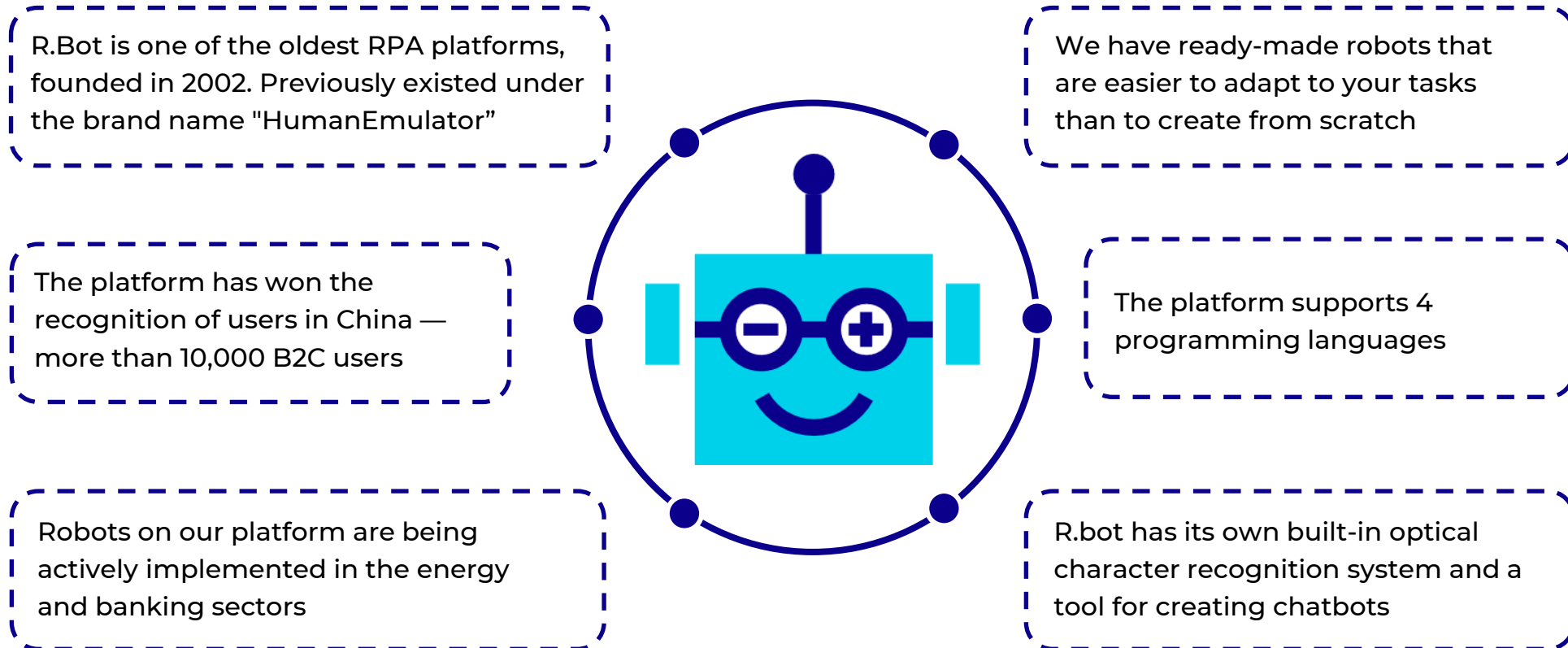
**R.bot** – is a platform that allows users to create and launch robots.



# How does it work?



# What makes it special?



# Review

**One of the largest Russian electricity retailers JSC ‘Mosenergosbyt’ jointly with «BizApps» successfully completed an RPA project on the r.bot platform for InterRAO energy company group.**

In a short time we developed and brought to operations dozens of software robots. According to preliminary estimations, robots have increased productivity of each desktop by 40-60%. For example, now robots are conducting consumer debt checks for electrical and heating services. Not only has it reduced a great number of routine tasks performed by workers themselves, but also it reduced time for reconciliation errors analysis and processing.

Robotization – is one of the most promising avenues of business process automatization at IT-market. It doesn't require any complex metrics for economic effect identification and allows to get an instant return on investment.

“



**Evgenii Romanovich  
Ionikeev**

The Chief of the Support  
Division  
JSC «Mosenergosbyt»



”

# Value we have created for JSC «Mosenergosbyt»

This case study is an example in point of robot implementation for JSC Mosenergosbyt



## Before robotization:

3 legal department employees filed and sent applications to the official website of the Federal Bailiff Service for obtaining the status of enforcement proceedings. It took 20-25 minutes to submit only 1 application. One employee could send 20-25 applications per day.



## After robotization:

The robot prepares and sends at least 1200 applications in 7 days. It works at night, and in the morning, the employee who is responsible for this task can literally harvest the fruits of a robot's 'night shift'.

## Results

**1** employee is involved in the process

**12** times more applications processed per week

from **6** to **8** hours of free time for lawyers per day

# Robot-performed action examples

## Nº1. Contracting partner verification

Checking the consistency of legal entities data with the Register of Legal Entities.

**Time spent before robotization:** 4 hours per day

**After:** 1 hour per day

**Robot price:** ~ 275 \$

**You save:** ~ 8,328 \$ a year

**Payback:** 4,37 months

## Nº2. Documents preparation

Collecting and compiling different format files in one document (agreement) according to the set rules.

**Time spent before robotization:** 20 minutes per document

**After:** from 2 to 7 per document

**Robot price:** ~ 1,101 \$

**You save:** ~ 7,807 \$ a year

**Payback:** 5,93 months

## Nº3 e-Tendering

Search for suitable competitions on the e-platforms and filing out participation forms.

**Time spent before robotization :** 3 hours per day

**After:** 1 hour per day

**About 50 requests per day**

**Robot price:** ~ 1,376 \$

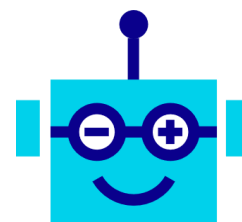
**You save:** ~ 6,242 \$ a year

**Payback:** 7,94 months

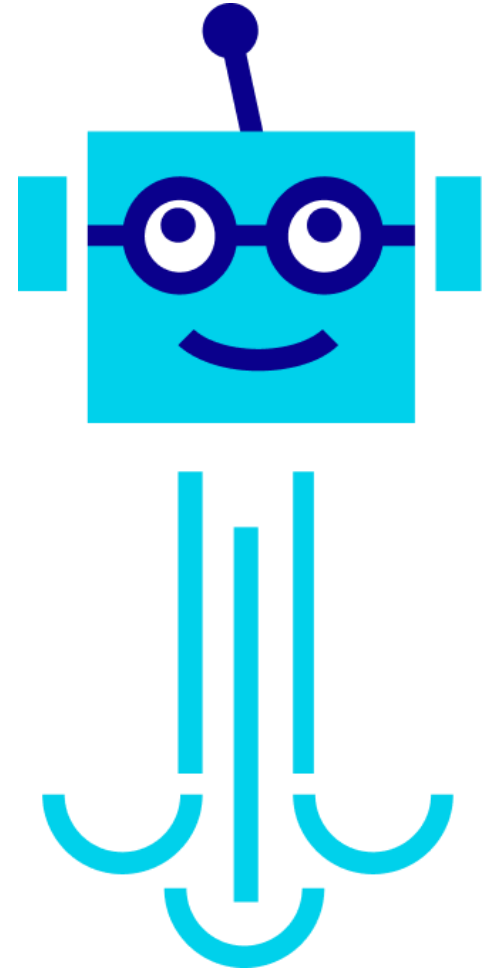
## Therefore,

**R.bot** reduces time and required manpower for tasks completion.

One robot could replace 3 human employees

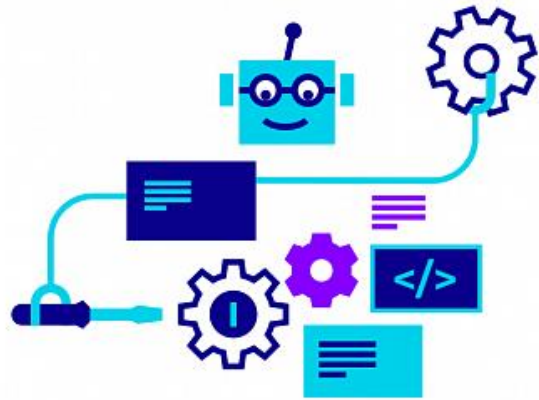


**What we  
offer**

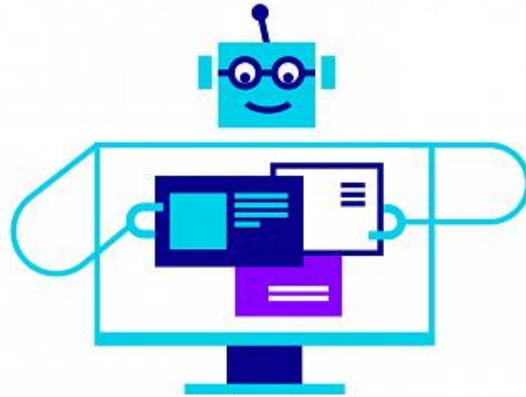




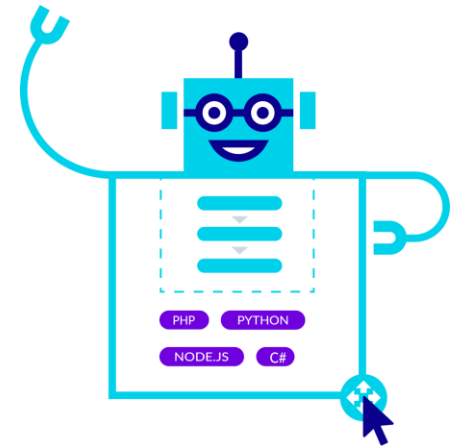
# Robotization price



**Platform**



**Robots**



**Support**

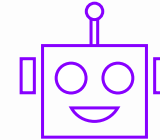
# What do we offer?

## PROCESS DISCOVERY



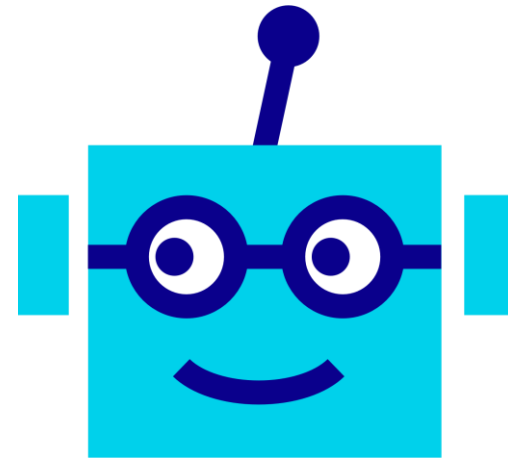
Free consultation on  
finding processes for  
software robotization

## TRIAL



Free pilot robotization of  
one process

# Summary



# What you get

## Easy Automation

You can automate processes without making changes to systems

## Benefits

Feel your company efficiency incensement and create better conditions for your employees.  
Get an opportunity to automate legacy systems, which sometimes can only be robotized.

# Thank you for your attention

## Contact us

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